

## Highlights of the Côte d'Ivoire 2024 Technical Working Group Workshop

### Introduction

Following the Abuja Summit in 2006, AfricaFertilizer (formerly AfricaFertilizer.org) was established by the International Fertilizer Development Center (IFDC), in cooperation with partners including the International Fertilizer Association (IFA). Since its inception, AfricaFertilizer has been working to illuminate fertilizer markets in sub-Saharan Africa (SSA) by providing timely and credible information on fertilizer trade, policies, and prices to stimulate growth in over 18 markets in SSA.

To do this efficiently, AfricaFertilizer constituted the Fertilizer Technical Working Group (FTWG) platform in 2012 in 11 countries across SSA, including Nigeria. At this annual FTWG workshops, key national fertilizer stakeholders meet to present, review, and validate country-level fertilizer data. Datasets generated from these FTWG workshops serve as a credible basis upon which key policy and business decisions are made by both public and private industry actors.

Due to the critical need for accurate and timely fertilizer data to promote their businesses, the Nigeria Private Sector has taken keen interest in the conduct of the FTWG meetings, by sponsoring, actively participating in, and providing very useful collaboration and innovative ideas, including the conduct of a separate NPK validation, to meet their industry needs and strengthen the FTWG and other AfricaFertilizer activities in Côte d'Ivoire.

### The 2024 FTWG meeting - March 22

The Côte d'Ivoire FTWG workshop was held on Friday March 22, 2024 to validate the country's fertilizer statistics and apparent consumption for 2023. For this year's meeting, AfricaFertilizer received technical and financial support from IFDC's Feed the Future EnGRAIS project, the West African Fertilizer Association (WAFA) and OCP in Côte d'Ivoire.

The data generated and validated by the participants, who were mainly Ivorian fertilizer industry stakeholders, under the guidance of AfricaFertilizer, will support public and private sector decision-making efforts concerning various private and national agricultural programs, in order to promote agricultural productivity in Côte d'Ivoire.

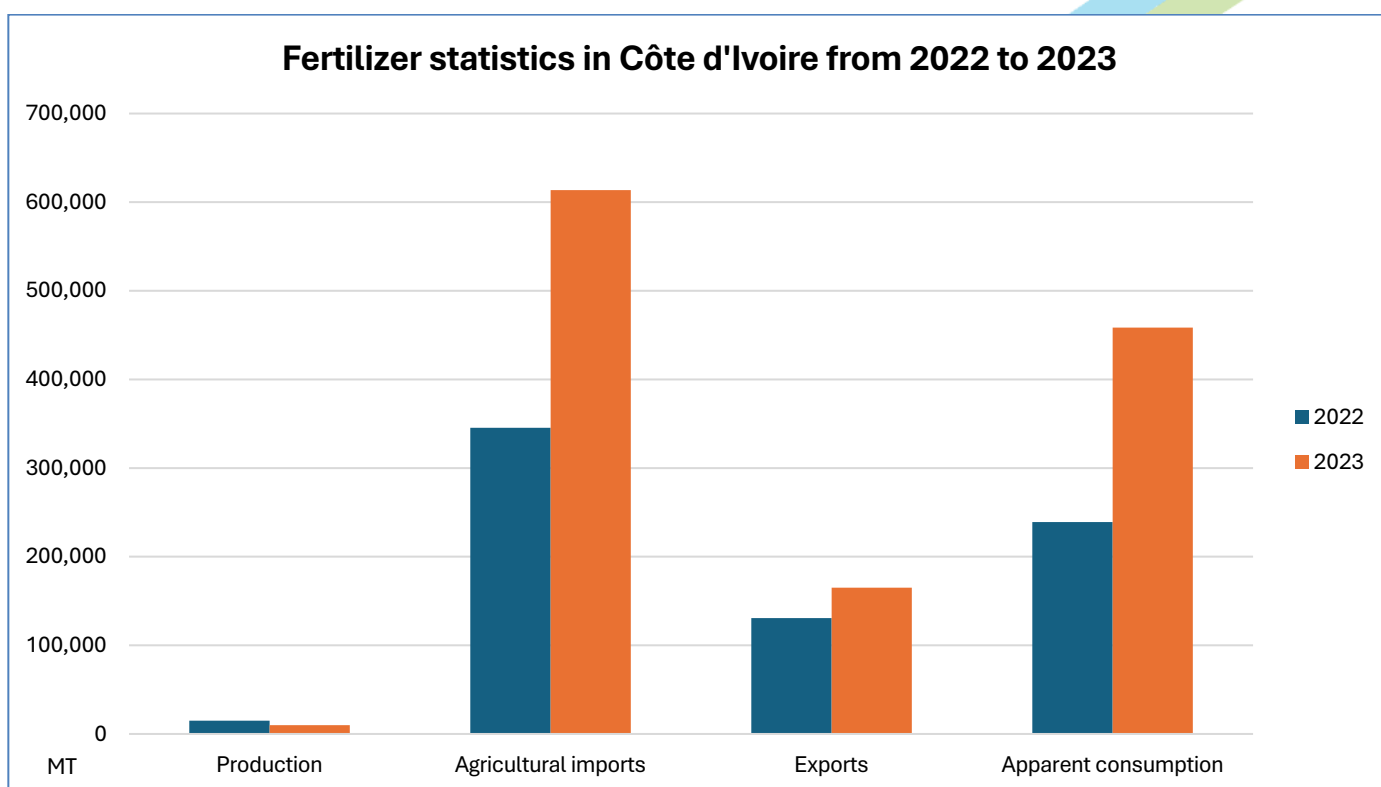
### Highlights of the meeting

#### Here are highlights of discussions:

- Fertilizer production discussions focused on local production of organic fertilizer by a private company, which produced 10,000 MT.
- After a decline in 2022, imports increased by 78% in 2023, reaching a record level of 613,527 MT, compared with 345,425 MT in 2022.
- Exports have also risen by 26%, from 130,795 MT in 2022 to 165,113 MT in 2023.
- Similarly, apparent fertilizer consumption reached 458,415 MT, marking an increase of 92% compared with 219,255 MT in 2022.
- Importers attribute the rise in imports to a recovery in demand, which was stimulated by lower fertilizer prices in 2023 compared with 2022. In anticipation of this increased demand, they built up large stocks

of fertilizers, as they closely monitored fluctuations in world prices and strategically placed their products to respond effectively to demand.

- The increase in exports is explained by a change in strategy on the part of some operators, who are now focusing on re-exporting fertilizers originally imported for the Ivorian market to Mali and Burkina Faso. This approach aims to minimize direct transits, which require additional bank guarantees and strict compliance with stricter conditions imposed by banks for each transaction to these countries. The aim is to reduce credit risks in the wake of socio-political crises in the region.
- The main reason for the increase in apparent fertilizer consumption is the recovery in demand from farmers, due to the fall in international prices which has impacted the Ivorian fertilizer market.



### Key comments from the 2024 meeting

- A strategy is needed to collect and include data on fertilizer formulas produced, marketed and carried forward in the validation process, essential for determining demand.
- AfricaFertilizer should sign a non-disclosure agreement with private companies so that they too can share their data with confidence, knowing that it will be protected.

## The 2024 validation team



## Partners

